

Siemens #080824-SIE

Pricing for contract #080824-SIE offers Sourcewell participating agencies the following discounts:

- Pricing is presented as line items and per labor category rates. Prices shown are discounted from Siemens National Account Tiered labor rates on the discounts given to Siemens' Most Favored Customers for both products and labor.
- Additional discounts may be available at the time of proposal.

Siemens offers Sourcewell discounts off the MSRP/List Price per the following:

- Open-market or open-sourced products off MSRP/List Price per the following:
 - Building Automation products: 33.33% to 79.32%
 - BAU Smart Air Quality products: 19.37% - 23.00%
 - Labor: Average discount is 40.04% off commercial labor rates

Volume discounts will be considered and offered at the time of proposal.